

Message Text

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ACTION AID-20

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FM AMEMBASSY NDJAMENA

TO SECSTATE WASHDC PRIORITY 7486

INFO AMEMBASSY ABIDJAN PRIORITY

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AMEMBASSY YAOUNDE PRIORITY

AMEMBASSY ROME

UNCLAS NDJAMENA 0404

AFDROUGHT

BRUSSELS FOR MARTIN

ROME FOR FODAG

E.O. 11652: N/A

SUBJECT: TITLE II 20,000 TONS TO CHAD

REF: A) ABIDJAN 1040; B) ROME 1780; C) YAOUNDE 380

1. FOLLOWING IMPORTANT CONSIDERATIONS SHOULD GUIDE
CONTRACT NEGOTIATIONS AND SHIPPING SCHEDULE:

A. GOC RELIEF TRANSPORT COORDINATOR PROPOSES
FOLLOWING SCHEDULE FOR REMAINING 17,000 TONS OF SHIPMENT:

3,000 TONS LOAD LATE FEB, DISCHARGE DOUALA MID-MARCH,
ARRIVE N'DJAMENA EARLY APRIL; 3,000 TONS LOAD MID-MARCH
DISCHARGE DOUALA EARLY APRIL, ARRIVE N'DJAMENA END

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APRIL; 3,000 TONS LOAD EARLY APRIL, DISCHARGE DOUALA LATE

APRIL, ARRIVE N'DJAMENA AFTER MID-MAY; 3,000 TONS LOAD MAY FIRST, DISCHARGE APAPA LATE MAY, ARRIVE N'DJAMENA MID-JUNE; 2,000 TONS LOAD LATE MAY, DISCHARGE APAPA MID-JUNE, ARRIVE N'DJAMENA EARLY JULY. PROPOSED SHIPPING SCHEDULE DESIGNED TO DOVETAIL WITH OTHER KNOWN AND EXPECTED DONOR SHIPMENTS. CONCENTRATION ON DOULA REFLECTS HEAVY UNLOADING APAPA OF GRAIN FROM FED AND FRANCE DURING APRIL AND MAY AND DESIRABILITY OF MOVING ALL U.S. SORGHUM INTO COUNTRY FOR DISTRIBUTION BEFORE RAINS BEGIN.

B. DOUALA ROUTE IS NOT RPT NOT OPEN YEAR-ROUND.
RAINS BLOCK NORTHERN CAMEROON ROAD FROM MID-JUNE TO MID-SEPT.

C. PERIOD OF PROPOSED DELIVERIES COINCIDES WITH COTTON EXPORT SEASON THROUGH DOUALA MAKING POSSIBLE COMPARATIVELY LOW TRUCK RATES FOR THE RETURN TO CHAD UNDER THE PRACTICE OF "EQUILIBRATION." LAST YEAR WE WERE TOLD THAT RATES COULD BE REDUCED BY AS MUCH AS 40 PER CENT IF ONLY ALTERNATIVE FOR CHADIAN TRUCKS IS TO RETURN EMPTY FROM GAROUA AND FORCAMEROONIAN ONES TO GO EMPTY FROM THE RAILHEAD AT NGAOUNDERE TO GAROUA. ADVANTAGE OF "EQUILIBRATION" SHOULD ALSO BE NEGOTIABLE FROM TRANSCAM.

2. RATE OF DOLS 53 OR 51 PER TON THROUGH NIGERIAN PORTS QUOTED PARA 5 REF A SEEMS LOW IF IT INCLUDES BAGGING IN PORT AND SHIPMENT TO N'DJAMENA. PREVIOUS SHIPMENTS RAN TO ABOUT CFA 20,000 PER TON FOR BAGGED GRAIN. WE ASSUME, ALSO, THAT REFERENCE TO BULK GRAIN FOR CHAD MEANS ONLY TO PORT, SINCE CHAD CANNOT RPT NOT HANDLE BULK EVEN IN SMALL QUANTITIES. MULCAHY

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